

# CORPORATE TRUSTEE & ADVISORY

LEADING SERVICE PROVIDERS  
IN NEW ZEALAND AND BEYOND





# GUARDIAN TRUST & COVENANT

In 2021, Tricor Group fully acquired NZGT Holding Company Limited (NZGT Holdings) together with its wholly owned subsidiaries, The New Zealand Guardian Trust Company Limited (Guardian Trust) and Covenant Trustee Services Limited (Covenant).

Guardian Trust and Covenant have long histories in the provision of fiduciary and corporate trust services and hold a strong market share in their core product lines, in terms of both appointment numbers and funds under supervision. Having operated in New Zealand for over 125 years, Guardian Trust and Covenant are recognized as the leading providers of corporate supervisory and trustee services in New Zealand with over NZ\$250 billion in funds under supervision.

Both Tricor companies, Guardian Trust and Covenant specialize in providing supervisory and corporate trustee services.



# KEY SERVICES



## MANAGED INVESTMENT SCHEMES

Managed investment schemes are used to provide investors with exposure to a wide range of assets including property, shares, bonds, forestry and cash both in New Zealand and overseas.

We act as supervisor for managed investment schemes which include KiwiSaver, unit trusts, superannuation and property managed investment schemes and forestry schemes.

In addition to schemes being offered to the public, we also supervise schemes being offered to wholesale investors.



## SECURITIZATION & STRUCTURED FINANCE

Securitization products provide an effective way for corporate organizations to finance their business, and diversify their funding base.

We have the leading trustee team in New Zealand delivering a full service offering of trustee, security trustee and trust manager services.

We also provide facility agent services.



## DEBT & NOTE ISSUES

Debt and note issues provide investors with exposure to interest bearing securities.

We act as a supervisor for debt issues for private and public (notes listed on the NZDX) companies, including state-owned enterprises, councils, credit unions and building societies.

Our expertise encompasses secured and unsecured debt, bonds, convertible and capital note issues and subordinated debt.





## ESCROW SERVICES

Escrow services are often needed by parties completing a transaction where an independent party is required to hold the assets or cash balances until the transaction is finally settled.

We specialize in escrow services and can act as an escrow agent in a variety of situations, including mergers and acquisitions, project financing, private equity, capital market transactions, liquidations and workouts, court case settlements and intellectual property. We can offer these services in most currencies.



## SUPERANNUATION SCHEMES

As well as acting as supervisor for superannuation schemes. We are a corporate licensed independent trustee authorized to provide trustee services for restricted legacy superannuation and workplace savings schemes.

Restricted managed investment schemes must have at least one licensed independent trustee.



## RETIREMENT VILLAGES

The Retirement Villages Act 2003 requires an operator of a retirement village to appoint a statutory supervisor to help protect the interests of residents.

Covenant, A Tricor Company, is a statutory supervisor for most of New Zealand's retirement villages and is recognized as the market leader. Our team has an in-depth understanding of village operations, compliance, as well as market trends and best practices.

An in-house trust account and settlements function operates to ensure the secure holding of resident funds paid under an ORA until settlement or cancellation.

Please refer to our 'The Role of the Statutory Supervisor for Retirement Villages' flyer for more information.



Our experience and reputation have made us the preferred supervisor and trustee for many of New Zealand's leading corporations, financial institutions, fund managers and banks. Our clients span a broad range of business activities and the quality of our portfolio reflects our status as a leading provider of corporate trustee services in New Zealand. Our experienced team of professionals is the largest in the country and we assign an experienced team to each of our clients to ensure dedicated access to our services.

# KEY ADVANTAGES



## EXPERTISE

We have specialist knowledge and industry-leading people across all product types.



## SERVICE DELIVERY

We strive to ensure responsiveness, availability, accessibility and consistency of service across team members and engagements.



## RELATIONSHIP MANAGEMENT

We develop high-functioning relationships with regulators, clients and potential clients, while ensuring that we act in investors' best interests.



## COMMERCIAL & RISK AWARENESS

We strive to understand all products, our clients' business, as well as the broader business environment in which they operate.



## FAIRNESS & INDEPENDENCE

We offer prudent judgement, are fiercely independent, and will consistently and unfailingly discharge our fiduciary duties in a fair and proper manner.



## INNOVATION

We are flexible and willing to evolve to support new products, changing business environments and technologies.



# ABOUT TRICOR GROUP

Tricor Group (Tricor) is Asia's leading business expansion specialist, with global knowledge and local expertise in business, corporate, investor, human resources & payroll, corporate trust & debt services, and governance advisory. Tricor provides the building blocks for clients' business growth, from incorporation to IPO. Tricor has had a rapid expansion through organic growth and development as well as partnerships, mergers and acquisitions. Tricor has a dominant footprint in Asia Pacific and a strong global presence.

Strategically headquartered in Hong Kong SAR, we operate out of 22 countries/territories and across a network of 49 offices. Tricor serves ~50,000 clients globally, including ~20,000 clients in Mainland China, and ~2,000 companies listed in Hong Kong SAR, Mainland China, Singapore and Malaysia. Over 40% of the Fortune Global 500 companies and a significant share of multinationals and private

enterprises trust us to guide and streamline their operations across international markets. With ~3,000 employees, of which 630 are certified professionals, including qualified accountants and company secretaries, our expert teams deliver critical tax, accounting, finance, business advisory, human capital management, and compliance services through each phase of the business life cycle to help ambitious companies accelerate their growth in Asia and beyond.

Tricor's advantage comes from deep industry experience, committed staff, technology-driven processes, standardized methodologies, constant attention to changes in laws and regulations and wide industry contacts. Tricor is uniquely positioned to unlock the potential of your business, and help you stay one step ahead of today's diverse and fast evolving regulatory environment.



# TRICOR GROUP CORE SERVICES

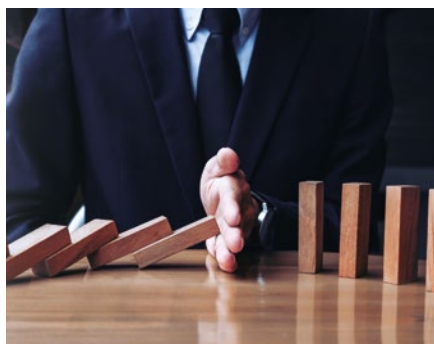


## BUSINESS SERVICES

Tricor Business Services partners with you to enhance your competitiveness and generate business value. Leveraging our suite of financial, accounting, human resource and advisory services, our professionals offer tailor-made solutions to meet your specific requirements.

We support a wide range of clients, from small and medium-sized enterprises to multinationals, in diverse industry sectors. We are an Authorized Employer of the Hong Kong Institute of Certified Public Accountants (HKICPA), Recognized Employer of CPA Australia (CPAA), and Approved Employer of the Association of Chartered Certified Accountants (ACCA).

- Business Advisory Services
- Accounting & Financial Reporting
- Tax Services
- Treasury & Payment Administration
- Trade Services
- Trust Assets Administration
- Fund Administration
- Governance, Risk & Compliance
- Information Technology Solutions



## CORPORATE SERVICES

Tricor is the largest corporate secretarial services provider in Asia. We offer expert corporate governance, corporate administration and secretarial services. We provide services to different types of entities, including listed issuers, multinationals, Hong Kong-incorporated companies, non-governmental organizations, offshore companies and fund structures.

Our professionals have in-depth knowledge and understanding of the latest rules and regulations governing businesses and other entities. We are well-equipped to take care of both routine and extraordinary matters effectively and efficiently on behalf of your organization.

- Entity Formation & Business Establishment
- Corporate Governance, Compliance & Secretarial Services
- Listed Issuer & Named Company Secretary Services
- Trust & Fiduciary Services (Including Employee Share Incentive Plans)
- Fund Secretarial & Compliance Services
- Process Agent & Escrow Agent Services
- Due Diligence & Corporate Health Check
- Liquidation, Dissolution & Cessation of Business
- China Services



## INVESTOR SERVICES

Tricor Investor Services offers comprehensive one-stop solutions for all securities registration and related corporate issues.

As a leading share registrar in Hong Kong servicing over half of the total number of listed issuers on the Hong Kong Stock Exchange (HKEX), we assist in maintaining statutory registers of securities holders, implementing corporate actions, and managing shareholder / investor relations, disclosures and corporate governance compliance.

We also provide cross-border services through Tricor's investor services practices in Brunei, Malaysia and Singapore as well as through members of the Global Share Alliance, whose main operations are located in Australia, North America, South Africa and the United Kingdom.

- Initial Public Offering (IPO) / New Issue
- Registry Management
- Corporate Actions
- Shareholder Communications
- Meeting Management & Poll Scrutineer Service
- Investor Services Self-Service Portal
- Website Design, Set Up & Maintenance





## HR & PAYROLL SERVICES

Tricor provides a comprehensive range of human resources and payroll-related services, led by experienced professionals, and supported by proprietary information technology systems.

From agility and seamless integration to analytics and compliance, we are capable of providing the best in class solutions for every human resource demand. Our clients partner with us to design and execute programs for recruitment, leadership, organisation and rewards that deliver actionable insights and maximise performance.

Whether it's an integrated cloud-based software solution or a complete outsourced service, Tricor can offer you and your employees all of the benefits without the stress.

- Payroll Outsourcing
- Payroll Health Check
- Multi-Market Solutions (unify | HRS)
- Executive Search
- Benefits Administration
- Employment & Dependent Visa Application



## CORPORATE TRUST & DEBT SERVICES

Madison Pacific, a Tricor Company, is a premier independent provider of specialized financial and corporate services in Hong Kong SAR, Mainland China, Singapore, United Kingdom and Cayman Islands involved in transactions in excess of US\$70 billion (2021), focusing on:

- Corporate Trustee & Agency
- Escrow & Custodial
- Ancillary Services
  - Directorships
  - Corporate Restructuring

Guardian Trust and Covenant are the leading providers of corporate trustee and supervisory services in New Zealand, having operated for over 125 years and with over NZ\$250 billion in funds under supervision (2021), focusing on:

- Managed Investment Schemes
- Debt & Note Issues
- Securitization & Structured Finance
- Escrow Services
- Superannuation Schemes
- Retirement Villages



## STRATEGY BUSINESS ADVISORY

Tricor Axcelasia, a wholly owned subsidiary of Tricor Group, provides strategic business advisory and governance risk & compliance (GRC) solutions to publicly listed companies, private companies, multinational corporations and government-linked entities. We help organizations across Asia and beyond build capabilities in strategic planning and execution by identifying and anticipating potential risks, and sharing comprehensive expertise in business management.

- Governance, Risk & Compliance (GRC)
- Governance, Risk & Compliance System (Tricor Roots)
- Internal Audit (IA), Internal Control Review (ICR) & Quality Assurance Review (QAR)
- Business Process Improvement (BPI), Standard Operating Procedures (SOP), Corporate Liability & Transformation
- Business Continuity Management (BCM) & Technology Advisory
- Corporate Finance & Forensic Accounting
- Integrated & Sustainability Reporting



New Zealand Office Address:  
Level 6, 191 Queen Street  
Auckland, 1010  
New Zealand



New Zealand  
Office Phone:  
(64) 0800 300 299



New Zealand  
Office Email:  
[info@nz.tricorglobal.com](mailto:info@nz.tricorglobal.com)



Website:  
[www.tricorglobal.com](http://www.tricorglobal.com)



LinkedIn:  
[@tricorgroup](https://www.linkedin.com/company/tricorgroup)



Facebook:  
[@tricorglobal](https://www.facebook.com/tricorglobal)



WeChat:  
[@tricorgroup](https://www.wechat.com/p/qr?qr=tricorgroup)



# AT THE SERVICE OF ~50,000 CLIENTS WORLDWIDE...



BANG & OLUFSEN



# GLOBAL FOOTPRINT & OFFICE LOCATIONS

## GUARDIAN TRUST, A TRICOR COMPANY

### OFFICE ADDRESS

Level 6, 191 Queen Street  
PO Box 274, Shortland Street  
Auckland 1140  
New Zealand

(64) 0800 300 299  
info@guardiantrust.co.nz

guardiantrust.co.nz

### KEY CONTACTS

**Harry Koprivcic**  
Chief Executive Officer  
(64) 9 909 5130  
harry.koprivcic@nzgt.co.nz

**Craig Manley**  
Chief Operating Officer  
(64) 9 909 5135  
craig.manley@nzgt.co.nz

## COVENANT, A TRICOR COMPANY

### OFFICE ADDRESS

Level 6, 191 Queen Street  
PO Box 4243, Shortland Street  
Auckland 1140  
New Zealand

(64) 0800 746 422  
info@covenant.co.nz

covenant.co.nz

### KEY CONTACTS

**Harry Koprivcic**  
Chief Executive Officer  
(64) 9 909 5130  
harry.koprivcic@nzgt.co.nz

**Craig Manley**  
Chief Operating Officer  
(64) 9 909 5135  
craig.manley@nzgt.co.nz

**Richard Spong**  
General Manager  
(64) 9 302 8079  
richard@covenant.co.nz

**Garreth Heyns**  
Senior Relationship Manager  
(64) 9 909 5264  
garreth@covenant.co.nz

## TRICOR GROUP

### HEADQUARTERS ADDRESS

15/F, Manulife Place  
348 Kwun Tong Road  
Kowloon  
Hong Kong

(852) 2980 1888  
info@hk.tricorglobal.com

www.tricorglobal.com

### OTHER OFFICES

- Australia
- Barbados
- British Virgin Islands
- Brunei
- Cayman Islands
- India
- Indonesia
- Ireland
- Japan
- Labuan

- Macau SAR
- Mainland China
- Malaysia
- Singapore
- South Korea
- Taiwan, China
- Thailand
- United Kingdom
- United States
- Vietnam